CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 21, 1998 (October 7, 1998)

THE SCOTTS COMPANY
(Exact name of registrant as specified in its charter)


This Current Report on Form 8-K/A of The Scotts Company (the "Registrant") furnishes the financial statements and the pro forma financial information which were omitted from the Current Report on Form 8-K of the Registrant filed with the Securities and Exchange Commission (the "Commission") on October 22, 1998 (the "Registrant's October 1998 Form 8-K") in accordance with Items $7(\mathrm{a})(4)$ and $7(\mathrm{~b})(2)$ of Form $8-\mathrm{K}$ which allow the Registrant a 60-day extension of the time for the filing of such financial statements and pro forma financial information. The financial statements and pro forma financial information relate to the purchase by Scotts France Holdings SARL and Scotts France SARL, wholly-owned indirect subsidiaries of the Registrant, of all of the outstanding shares of Rhone-Poulenc Jardin SAS from Rhone-Poulenc Agro ("RPA"); Scotts Celaflor GmbH \& Co. KG, a wholly-owned indirect subsidiary of the Registrant, of all of the outstanding shares of Celaflor GmbH from Rhone-Poulenc Agro Europe GmbH ("RPAEG"); "David" Sechsundfunfzigste Beteiligungs und Verwaltungsgesellschaft GmbH (now known as Scotts Holding GmbH), a wholly-owned indirect subsidiary of the Registrant, of all of the outstanding shares of Celaflor Handelsgesellschaft m.b.H.; and Scotts Belgium 2 B.V.B.A., a wholly-owned indirect subsidiary of the Registrant, from Rhone-Poulenc Agro S.A. ("RPA S.A.") of the home and garden business of RPA S.A. in Belgium and the assets related thereto (collectively, the "RPJ Acquisition"), as described in Item 2 of the Registrant's October 1998 Form 8-K.

Item 7. Financial Statements and Exhibits.
(a) Financial Statements of Businesses Acquired:

Please see Index to Financial Statements and Pro Forma Financial Information at page 5.
(b) Pro Forma Financial Information:

Please see Index to Financial Statements and Pro Forma Financial Information at page 5.
(c) Exhibits:

The following documents were filed as exhibits to the Registrant's October 1998 Form 8-K:

Exhibit No.
2
$99 \quad$ Press Release issued October 7, 1998

Schedules to the Master Contract were not filed. A list of the omitted Schedules was attached to the Master Contract briefly identifying their content. The Registrant agreed, and hereby agrees, to furnish supplementally a copy of any omitted Schedule to the Securities and Exchange Commission upon its request.

The following document is being filed as an additional exhibit to this Current Report on Form 8-K/A:

| Exhibit No. | Description |
| :---: | :---: |
| ---- |  |

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE SCOTTS COMPANY
Date: December 21, 1998

By: /s/ Jean H. Mordo
Jean H. Mordo, Executive Vice
President and Chief Financial Officer
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To the Board of Directors and Shareholders
Rhone-Poulenc Jardin
We have audited the accompanying combined balance sheet of Rhone-Poulenc Jardin, a business line of Rhone-Poulenc Agro, as of December 31, 1997, and the related combined statements of operations, divisional equity, and cash flows for the year then ended. These historical combined financial statements are derived from the historical financial statements of Rhone-Poulenc Jardin SA and Celaflor GmbH, which were audited by us, and Celaflor Handelsgesellschaft, which was audited by other auditors. These combined financial statements are the responsibility of Rhone-Poulenc Jardin's management. Our responsibility is to express an opinion on these combined financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, based on our audit and the report of the other auditors, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Rhone-Poulenc Jardin as of December 31, 1997, and the combined results of its operations and its cash flows for the year then ended in conformity with United States generally accepted accounting principles.

Coopers \& Lybrand

Lyons, France
September 11, 1998

RHONE-POULENC JARDIN
COMBINED BALANCE SHEETS
AS OF DECEMBER 31, 1997 AND
SEPTEMBER 30, 1998
(in thousands of French Francs)

| ASSETS | $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ | September 30 1998 (unaudited) |
| :---: | :---: | :---: |
| Cash and cash pool | 48,161 | 56,754 |
| Marketable securities | 525 | 0 |
| Trade accounts receivable, net | 34,160 | 92,186 |
| Receivable from affiliates | 2,089 | 2,437 |
| Inventories, net | 179,662 | 165,555 |
| Deferred tax asset | 8,116 | 23,808 |
| Other current assets | 38,546 | 32,688 |
| Total current assets | 311, 259 | 373,428 |
| Property, plant and equipment, net | 26,810 | 24,642 |
| Intangible assets, net | 471,779 | 459,659 |
| Deferred tax assets | 21,200 | 4,667 |
| Other assets | 8, 021 | 7,778 |
| Total assets | 839, 069 | 870,174 |
| LIABILITIES AND DIVISIONAL EQUITY |  |  |
| Short-term borrowings | 12,075 | 13,916 |
| Trade accounts payable | 114,595 | 115,187 |
| Payable to affiliates | 6,618 | 11,141 |
| Other current liabilities | 54,985 | 67,002 |
| Total current liabilities | 188,273 | 207,246 |
| Deferred tax liability | 48,556 | 51,601 |
| Accrued pension liability | 51,869 | 58,183 |
| Other provisions and long-term liabilities | 19,242 | 19,935 |
| Total liabilities | 307,940 | 336,965 |
| Commitments and contingencies |  |  |
| Divisional equity | 536,186 | 537,616 |
| Cumulative foreign translation adjustment | $(5,057)$ | $(4,407)$ |
| Total divisional equity | 531, 129 | 533,209 |
| Total liabilities and divisional equity | 839, 069 | 870,174 |

The accompanying notes are an integral part of the combined financial statements.

RHONE-POULENC JARDIN
COMBINED STATEMENTS OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1997 AND THE NINE MONTHS ENDED SEPTEMBER 30, 1998 (in thousands of French Francs)

|  | Year ended December 31, 1997 | Nine Months ended September 30, 1998 (unaudited) |
| :---: | :---: | :---: |
| Net sales | 824,357 | 670,521 |
| Cost of sales | 426,466 | 352,509 |
| Gross profit | 397, 891 | 318, 012 |
| Selling, general and administrative expenses | 292,196 | 239, 124 |
| Research and development expenses | 15,571 | 13,111 |
| Amortization of intangibles | 13,996 | 10,487 |
| Restructuring expenses | 2,044 | 8,977 |
| Income from operations | 74,084 | 46,313 |
| Interest expense, net | 4,033 | 485 |
| Net foreign currency transaction gains | (52) | (97) |
| Other income, net | 2,450 | 2,293 |
| Income before income taxes | 67,653 | 43,632 |
| Income taxes | 28,590 | 23, 052 |
| Net income | 39,063 | 20,580 |

The accompanying notes are an integral part of the combined financial statements.

```
                    RHONE-POULENC JARDIN
    COMBINED STATEMENTS OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 1997 AND
THE NINE MONTHS ENDED SEPTEMBER 30, 1998
    (in thousands of French Francs)
```

CASH FLOWS FROM OPERATING ACTIVITIES:
Net income
Adjustments to reconcile net income to net cash provided by operating activities
Depreciation and amortization
Change in reserve for inventory
Change in allowance for doubtful accounts
Changes in long-term provisions
Deferred income taxes
Loss on sales of property, plant and equipment
Increase/decrease in operating assets and liabilities:
(Increase) decrease in trade accounts receivable
(Increase) in receivable from affiliates
Decrease in inventories
(Increase) decrease in other current assets
Increase in trade accounts payable
Increase (decrease) in payable to affiliates
Increase in other current liabilities
NET CASH PROVIDED BY OPERATING ACTIVITIES

CASH FLOWS FROM INVESTING ACTIVITIES:
Acquisitions of marketable securities
Acquisitions of property, plant and equipment
Acquisitions of intangible assets
Proceeds from sales of marketable securities
Proceeds from sales of property, plant and equipment
Proceeds from sale of investment in affiliate
Disbursement for loans
Reimbursements of loans
Reimbursement of French value added taxes
NET CASH PROVIDED BY INVESTING ACTIVITIES

CASH FLOWS FROM FINANCING ACTIVITIES:
Increase (decrease) in short-term borrowings
Dividends paid
Withholding tax paid on dividends
NET CASH PROVIDED BY FINANCING ACTIVITIES

Net effect of exchange rate changes on cash

NET INCREASE IN CASH
Cash, beginning of period
CASH, END OF PERIOD
Year ended
December 31,
1997
.------

Nine Months ended September 30, 1998
(unaudited)

| 39,063 | 20,580 |
| :---: | ---: |
| 24,804 | 20,803 |
| 514 | $(503)$ |
| $(164)$ | 590 |
| 12,371 | 6,522 |
| 25,516 | 3,779 |
| 4 | 43 |
|  |  |
| 5,452 | $(58,616)$ |
| $(1,962)$ | $(348)$ |
| 17,945 | 14,610 |
| $(5,572)$ | 5,858 |
| 17,491 | 592 |
| $(5,333)$ | 4,523 |
| 19,780 | 12,017 |
| ------ | ------ |
| 149,909 | 30,450 |
| ------ | ----- |


| $(52)$ | 0 |
| ---: | ---: |
| $(4,048)$ | $(3,487)$ |
| $(5,109)$ | $(2,302)$ |
| 0 | 525 |
| 18 | 84 |
| 41,407 | 0 |
| $(3,574)$ | $(200)$ |
| 1,730 | 1,286 |
| 570 | 288 |
| ---------- |  |
| 30,942 | $(3,806)$ |
| ------ | .----- |


| $(99,251)$ | 1,841 |
| :---: | :---: |
| $(24,616)$ | $(10,650)$ |
| $(9,049)$ | $(8,500)$ |
| $(132,916)$ | $(17,309)$ |
| $(1,013)$ | (742) |
| 46,922 | 8,593 |
| 1,239 | 48,161 |
| 48,161 | 56,754 |

## RHONE-POULENC JARDIN

COMBINED STATEMENTS OF DIVISIONAL EQUITY FOR THE YEAR ENDED DECEMBER 31, 1997 AND THE NINE MONTHS ENDED SEPTEMBER 30, 1998 (in thousands of French Francs)
$\left.\begin{array}{lcr} & \begin{array}{c}\text { Cumulative } \\ \text { Foreign }\end{array} \\ \text { Translation } \\ \text { Adjustment }\end{array}\right)$

The accompanying notes are an integral part of the combined financial statements

RHONE-POULENC JARDIN
NOTES TO COMBINED FINANCIAL STATEMENTS
(All amounts are in thousands of French Francs unless otherwise noted)

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF COMBINATION
The combined financial statements of Rhone-Poulenc Jardin (the "Division") include the "carve-out" financial position, results of operations and cash flows of Rhone-Poulenc Jardin SA, Celaflor GmbH and Celaflor Handelsgesellschaft. These financial statements have been prepared as if the Division had operated as a stand-alone entity for the period presented, and include those assets, liabilities, and revenues and expenses directly attributable to the Division's operations

All significant intercompany transactions and balances are eliminated in consolidation.

NATURE OF OPERATIONS
The Division is in the lawn and garden care business. The Division's principal markets are in France, Germany and Austria.

INVENTORIES
Inventories are stated at average cost.
PROPERTY, PLANT AND EQUIPMENT
Property, plant and equipment are recorded at cost. Maintenance costs are
charged to operations as incurred. Depreciation is computed using the straight-line method over the estimated useful lives, as follows:

| Buildings | 20 years |
| :--- | ---: |
| Office furniture and equipment | 10 years |
| Machinery and equipment | 8 years |

Upon sale or retirement of property, plant and equipment, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is reflected in the statement of operations.

INTANGIBLE ASSETS AND GOODWILL
Intangible assets are recorded at cost. Amortization is calculated using the straight-line method over the estimated useful lives as follows:

| Goodwill | 40 years |
| :--- | ---: |
| Patents, licenses and trademarks | 8 years |
| Software | 5 years |

The Division investigates potential impairments of intangible assets on an exception basis where there is evidence that events or changes in circumstances have made recovery of an asset's carrying value unlikely. An impairment loss is recognized when the sum of the expected future net cash flows is less than the carrying amount of the asset.

DEFERRED INCOME TAXES
The Division recognizes deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount "more likely than not" to be realized in future tax returns.

REVENUE RECOGNITION
Revenue from products is recognized when the products are shipped.
TRANSLATION OF FOREIGN CURRENCIES
The translation of the financial statements has been completed as follows:

-     - assets and liabilities are translated at year-end exchange rates;
-     - shareholders' equity is translated at historical exchange rates;
-     - statement of operations items are translated at average exchange rates for the year;
-     - translation gains and losses are recorded in a separate component of shareholders' equity.

EARNINGS PER SHARE
As there is no separate capitalization, nor are there any shares of stock specifically attributable to the Division upon which an earnings per share calculation can be based, earnings per share data is not presented in the accompanying combined financial statements.

MANAGEMENT'S USE OF ESTIMATES
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
2. CASH AND CASH POOL

Cash and cash pool consist of the following components:

December 31, 1997

| Cash | 780 |
| :--- | ---: |
| Cash pool | 47,381 |
|  | $-\ldots--$ |
| Total cash and cash pool | 48,161 |
|  | $======$ |

Rhone-Poulenc Jardin SA and Celaflor $G m b H$ have cash pooling arrangements with the Rhone-Poulenc Group. The amounts involved are immediately available. Detail of the cash pool amount at December 31, 1997 is as follows:

```
Celaflor GmbH cash pool with Rhone-Poulenc
    Deutschland GmbH, debit 142,189
Rhone-Poulenc Jardin SA cash pool with Rhone-
    Poulenc Agro SA, credit 94,808
    Total cash pool 47,381
```

Details of the cash pooling agreements are as follows:

- Celaflor GmbH has a cash pooling agreement with Rhone-Poulenc Deutschland GmbH whereby Celaflor GmbH will advance funds to Rhone-Poulenc Deutschland GmbH as necessary up to the amount available at Celaflor GmbH. Interest accrues on the outstanding balance at the average monthly FIBOR rate (3.45\% at December 31, 1997). Interest income related to these funds was FF 3,296 thousand for the year ended December 31, 1997.

Rhone-Poulenc Jardin SA has a cash pooling agreement with Rhone-Poulenc Agro SA whereby Rhone-Poulenc Agro SA will advance funds to Rhone-Poulenc Jardin SA as necessary up to the amount available at Rhone-Poulenc Agro SA. Interest accrues on the outstanding balance at the TJJ daily rate $+0.1 \%$ (3.475\% at December 31, 1997). Interest expense related to these funds was FF 7,654 thousand for the year ended December 31, 1997.
3. TRADE ACCOUNTS RECEIVABLE, NET

Trade accounts receivable, net consist of the following components:

|  | $\begin{gathered} \text { December } \\ 1997 \end{gathered}$ |
| :---: | :---: |
| Trade accounts receivable | 43,313 |
| Less: Allowance for doubtful accounts | 9,153 |
| Trade accounts receivable, net | 34,160 |

## 4. INVENTORIES

Inventories consist of the following components:

| $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ | $\begin{gathered} \text { September 31, } \\ 1997 \end{gathered}$ |
| :---: | :---: |
|  | (unaudited) |


| Raw materials | 46,488 | 51,922 |
| :---: | :---: | :---: |
| Work in progress | 12,821 | 6,691 |
| Finished goods | 127,505 | 113,591 |

5. OTHER CURRENT ASSETS

Other current assets consist of the following components:

|  | December 31, |
| :---: | :---: |
|  | 1997 |
| Receivable from the state | 27,482 |
| Other | 11, 064 |
| Total other current assets | 38,546 |

6. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following:

|  | $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ |
| :---: | :---: |
| Land | 2,550 |
| Buildings | 28,420 |
| Machinery and equipment | 43,377 |
| Office furniture and equipment | 15,618 |
| Construction in progress | 1,656 |
| Less: Accumulated depreciation | $\begin{gathered} 91,621 \\ (64,811) \end{gathered}$ |
| Total property, plant and equipment, net | 26,810 |

Depreciation expense was FF 7,587 thousand during the year ended December 31, 1997.

Intangible assets consist of the following:

|  | $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ |
| :---: | :---: |
| Rhone-Poulenc Jardin (former SOVILO) goodwill | 342,790 |
| Celaflor GmbH pushed down goodwill | 205,510 |
| Other goodwills | 2,949 |
| Software | 12,360 |
| Patents, licenses and trademarks | 11,881 |
|  | 575,490 |
| Less: Accumulated amortization | $(103,711)$ |
| Total intangible assets, net | 471,779 |

In 1991, Rhone-Poulenc Jardin SA acquired goodwill of FF 342,790 thousand in connection with the purchase of the Sovilo Company. Accumulated amortization was FF 63,000 thousand at December 31, 1997.

In 1991, Celaflor GmbH was purchased by Rhone-Poulenc. The corresponding consolidation goodwill, amounting to FF 205,510 thousand, is pushed down in the Celaflor GmbH financial statements prepared for consolidation in accordance with US GAAP. Accumulated amortization was FF 34, 250 thousand at December 31, 1997. Most of this goodwill amortization is deductible for tax purposes at the German level (useful life of 15 years for tax purposes).

## 8. SHORT-TERM BORROWINGS

Short-term borrowings consist of bank overdrafts and utilization of various lines of credit.

Rhone-Poulenc Jardin SA's parent company has a cash pooling agreement with its financial institutions which allows the parent company and its subsidiaries to borrow up to FF 150,000 thousand. At December 31, 1997, Rhone-Poulenc Jardin SA had FF 12,075 thousand outstanding under this agreement. Interest accrues at TMP $+0.4 \%$.

Celaflor GmbH has line of credit agreements with its financial institutions which allow Celaflor GmbH to borrow up to FF 10, 037 thousand. At December 31, 1997, there were no borrowings under these agreements. Interest accrues at rates between $5.75 \%$ and $7.0 \%$. At December 31,1997 , Celaflor GmbH had a bank overdraft of FF 616 thousand.
9. OTHER CURRENT LIABILITIES

Other current liabilities consist of the following:

| Accrued salaries and benefits | 18,461 |
| :--- | ---: |
| Amounts payable to state | 15,406 |
| Other | 21,118 |
|  | .----- |
| Total intangible assets, net | 54,985 |
|  | $======$ |

The Division leases certain office and research facilities, computer services and vehicles under operating leases. Total rental expense for the year ended December 31, 1997 was approximately FF 3,023 thousand. Future minimum lease payments are as follows:

|  | $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ |
| :---: | :---: |
| 1998 | 2,873 |
| 1999 | 501 |
| 2000 | 376 |
| 2001 | 151 |
|  | 3,901 |

## 11. COMMITMENTS AND CONTINGENCIES

The Division has a number of commitments and contingencies including operating leases as described in Note 10. In addition, Rhone-Poulenc Jardin SA has, from time to time, sold selected accounts receivable for which it retains a maximum 10\% risk in relation to non-payment. Management believes that its allowance for doubtful accounts will be adequate to absorb the expense of any such liability.

The Division is also involved in various lawsuits, claims and regulatory proceedings incidental to its business. Celaflor GmbH and Celaflor Handelsgesellschaft are currently involved in litigation related to a defective product. The product is an oil evaporator against insects which is manufactured by the supplier Perycut Chemie AG. It was discovered in 1997 that the evaporator is corroded by the oil and both the evaporator and the oil cannot be used after corrosion. No harm to the public or damage to the environment has occurred. An examination of the product has been conducted by a testing institute which concluded that the design and manufacture of the product were faulty. The companies are in the process of negotiating with Perycut Chemie AG in order to have them indemnify the companies for the evaporators held in inventory and for possible costs of products returned by the distributors. As of December 31, 1997, no provision has been recorded by the companies. It is the opinion of the Division's legal counsel and management that the ultimate resolution of the various lawsuits, claims and regulatory proceedings incidental to Rhone-Poulenc Jardin's business, including the specific litigation described above, will not have a material adverse effect on the Division's financial position, results of operations or cash flows.

## 12. RESTRUCTURING

The restructuring provision recorded in the nine months ended September 30, 1998 is mainly made up of termination costs for 15 salesmen of Rhone-Poulenc Jardin SA (FF 5,800 thousand) who are laid off as part of a reorganization plan of the salesforce. The remaining part of the restructuring provision corresponds to early retirement costs for three sales employees of Celaflor GmbH.

## 13. INTEREST EXPENSE, NET

|  | Year ended December 31, 1997 |
| :---: | :---: |
| Interest income | $(3,805)$ |
| Interest expense | 7,838 |
| Interest expense, net | 4, 033 |


|  | Year end <br> December <br> 1997 |
| :--- | ---: |
| Current income tax provision | --------974 |
| Deferred income tax provision | 2,074 |
| Total | 26,516 |
|  | $28,-590$ |
|  | $======$ |

Deferred income taxes:
Deferred income taxes reflect the impact of temporary differences between the amounts of assets and liabilities reported for financial reporting purposes and such amounts measured in accordance with tax laws.

The tax effect of temporary differences which give rise to significant deferred tax assets (liabilities) is as follows:

|  | December 31, 1997 |
| :---: | :---: |
| Net operating loss carryforwards | 22,174 |
| Retirement | 6,632 |
| Compensated absences | 1,774 |
| Provisions not currently deductible for tax purposes | 1,688 |
| Other | 1,711 |
| Total deferred tax assets | 33,979 |
| Celaflor GmbH pushed down goodwill depreciation | $(52,016)$ |
| Other | $(1,203)$ |
| Total deferred tax liabilities | $(53,219)$ |
| Net deferred tax liability | $(19,240)$ |

Net operating loss carryforwards of FF 60,420 thousand as of December 31, 1997 are available at Rhone-Poulenc Jardin SA. Realization of these assets is contingent on future taxable earnings. Tax loss carryforwards in the amount of FF 10, 497 thousand will expire in 1998 whereas FF 49,923 thousand do not have expiration dates.

In accordance with SFAS 109, the Division has evaluated the recoverability of the deferred tax assets and determined there was no need to record a valuation allowance. Management believes that future revenues will provide sufficient future income to realize the deferred tax assets.

Effective tax rate
The difference between the Division's income tax expense and that which would be calculated using the statutory income tax rate of $41.66 \%$ on income is as follows:

| Tax at statutory rate | 28,191 |
| :---: | :---: |
| Effect of tax rate differences | 3,867 |
| Goodwill amortization not tax deductible | 3,778 |
| Changes in tax rates | $(1,972)$ |
| Miscellaneous other | $(5,274)$ |
| Effective tax | 28,590 |

## 15. DIVIDENDS

In 1997, Celaflor $G \mathrm{mbH}$ declared and paid a cash dividend of $\mathrm{FF} 33,457$ thousand to Rhone-Poulenc Agro Holding GmbH. In conjunction with this dividend, there was a withholding tax in the amount of FF 9,033 thousand.

## 16. SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Interest and income taxes paid:

|  | Year ended December 31, 1997 | Nine months ended September 30, 1998 (unaudited) |
| :---: | :---: | :---: |
| Interest paid | 7,762 | 4,475 |
| Income taxes paid | 1,867 | 1,470 |

## 17. EMPLOYEE BENEFIT PLAN

The Division has pension plans which cover all of its employees. The plans are defined benefit plans and provide pension benefits for employees at their retirement. The following table sets forth the plans' funded status and amounts recognized in the Division's combined financial statements at December 31, 1997:

| Actuarial present value of benefit obligations: |  |
| :---: | :---: |
| Vested benefit obligation | 34,236 |
| Accumulated benefit obligation | 42,989 |
| Projected benefit obligation | 52,751 |
| Plan assets at fair value | 0 |
| Projected benefit obligation in excess of plan assets | 52,751 |
| Unrecognized prior service costs | $(4,434)$ |
| Unrecognized net gain | 3,588 |
| Adjustment required to recognize minimum liability | 51 |
| Accrued pension liability | 51,956 |

Net pension cost for 1997 included the following components:

| Service cost | 2,521 |
| :--- | ---: |
| Interest cost | 3,600 |
| Amortization of unrecognized prior service cost | 481 |
| Amortization of unrecognized net loss | 53 |
|  | $-2-2$ |
| Net periodic pension cost | 6,655 |

The projected benefit obligation was determined using an assumed discount rate ranging between $6.75 \%$ and $7.50 \%$ and an assumed compensation rate ranging between $3.00 \%$ and $4.50 \%$.

## 18. STOCK OPTION PLAN

Rhone-Poulenc Jardin directors and key executive were offered stock options in 1994 and 1996 under the terms of a stock option plan that permit the company to grant options for up to $5 \%$ of Rhone-Poulenc Jardin SA's outstanding shares, or 18,000 shares.

The arrangement provides that the beneficiaries have a put option to sell the shares back to Rhone-Poulenc Jardin at a price based on the option exercise price and the company's market price at that date of the sale back. The exercise price of each option equals the market price of the company's stock on the date of the grant. The options maximum term is 10 years. Options are vested after a four-year service period.

The liability incurred by the company and corresponding to the put option (award settlement in cash) is measured each period based on the update of the stock buy back formula price. The effects of changes in this formula price, due to changes in the company's stock market price, are recognized as compensation cost over the service period. Changes in the amount of the liability due to stock market price changes after the service period are recognized as compensation cost in the period the changes occur.

The following table details the options that have been granted and the related compensation cost for the year and cumulative compensation as of December 31, 1997.

|  | NUMBER OF OPTIONS GRANTED | EXERCISE PRICE <br> (IN FF) | ```TOTAL \\ CUMULATIVE COMPENSATION AS OF DEC 31, 1997``` | CUMULATIVE COMPENSATIONS ACCRUED AS OF DEC 31, 1997 | COMPENSATION <br> EXPENSE FOR <br> THE YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1994 | 900 | 632 | 404 | 303 | 182 |
| 1996 | 950 | 587 | 437 | 182 | 132 |
| Total | 1,850 |  | 841 | 485 | 314 |

Under the plan terms, if Rhone-Poulenc Jardin's parent company (Rhone-Poulenc Agro SA) disinvests its shares in Rhone-Poulenc Jardin SA, the selling price of the shares held at that date by the directors and key executives will be the highest of the selling price as per the plan or the purchase price paid by the acquirer.

## 19. TRANSACTIONS WITH RHONE-POULENC GROUP COMPANIES

The Rhone-Poulenc Jardin Division companies entered into various business transactions with Rhone-Poulenc Group companies. They result in a receivable from Rhone-Poulenc Group companies amounting to FF 2,089 thousand (of which FF 1,157 thousand receivable by Rhone-Poulenc Jardin SA from Rhone-Poulenc Agro Belgium) and a payable to Rhone-Poulenc Group companies amounting to FF 6,618 thousand (of which FF 6,592 thousand payable by Rhone-Poulenc Jardin SA to Rhone-Poulenc Agro SA).

These financial statements do not include a FF 34,755 thousand gain realized in December 1997 by Celaflor GmbH on the sale of the Celaflor Handelsgesellschaft shares. These shares have been sold to a Rhone-Poulenc affiliate, Rhone-Poulenc Agro Holding GmbH.

## 20. SUBSEQUENT EVENTS

i) LITIGATIONS

At December 31, 1997, Celaflor GmbH Celaflor Handelsgesellschaft was involved in litigation related to a defective product as described in Footnote 11. During 1998, based on more current information, the companies have estimated their maximum liability to be FF 3,100 thousand. This amount has been recorded in the companies' accounts during 1998.
ii) STOCK OPTION PLAN

In March 1997, the company offered 1300 additional stock options to its directors and key executives at an exercise price of FF 1,214.

In spring-summer 1998, the RP Jardin's parent company entered into discussions with a potential acquirer. Based on the selling price of the company's stock agreed upon by the two parties, and total options granted in 1994, 1996 and 1998 the total cumulative compensation would amount to FF 2,142 thousand.

THE SCOTTS COMPANY
UNAUDITED PRO FORMA COMBINED FINANCIAL INFORMATION

The accompanying unaudited pro forma combined financial information gives effect to the acquisition of Rhone-Poulenc Jardin ("RPJ") by The Scotts Company (the "Company") which occurred on October 7, 1998. RPJ includes the assets and liabilities of Rhone-Poulenc Jardin SA, Celaflor GmbH and Celaflor Handelsgesellschaft. The historical financial statements of RPJ were prepared in French francs and translated to U.S. dollars for inclusion in the unaudited pro forma combined statement of operations and balance sheet.

The unaudited pro forma combined statement of operations for the twelve months ended September 30, 1998 gives effect to the acquisition of RPJ as if it had occurred on October 1, 1997. The unaudited pro forma combined balance sheet as of September 30, 1998 gives effect to the acquisition of RPJ as if it had occurred on that date. The adjustments, which are based on available information and upon certain assumptions which management believes are reasonable, are described in the accompanying notes. The pro forma combined financial information does not purport to represent what the financial position or results of operations of the Company actually would have been had the acquisition of RPJ occurred on the assumed dates or to project the financial position or results of operations of the Company for any future period or date.

UNAUDITED PRO FORMA COMBINED STATEMENT OF OPERATIONS FOR THE TWELVE MONTHS ENDED SEPTEMBER 30, 1998 (in millions)

|  | Scotts | RPJ (a) | Adjustments | Pro forma |
| :---: | :---: | :---: | :---: | :---: |
| Sales | \$1,113. 0 | \$144.3 |  | \$1, 257.3 |
| Cost of sales | 715.0 | 75.4 |  | 790.4 |
| Gross profit | 398.0 | 68.9 |  | 466.9 |
| Selling, general and administrative expenses | 271.6 | 55.7 |  | 327.3 |
| Amortization of goodwill and other intangibles | 12.9 | 2.3 | 3.5(b) | 18.7 |
| Restructuring and other charges | 15.4 | 1.8 |  | 17.2 |
| Other expense | 4.0 | 0.4 |  | 4.4 |
| Income from operations | 94.1 | 8.7 | (3.5) | 99.3 |
| Interest expense | 32.2 | 0.2 | 13.8(c) | 46.2 |
| Income before income taxes | 61.9 | 8.5 | (17.3) | 53.1 |
| Income taxes | 24.9 | 5.3 | (8.8) (d) | 21.4 |
| Income before extraordinary item | 37.0 | 3.2 | (8.5) | 31.7 |
| Preferred stock dividends | 9.8 |  |  | 9.8 |
| Income before extraordinary item available to common shareholders | \$ 27.2 | \$ 3.2 | \$ (8.5) | \$ 21.9 |
| Income before extraordinary item per share: |  |  |  |  |
| Basic |  |  |  | \$ 1.17 |
| Diluted |  |  |  | \$ 1.05 |
| Number of shares used in per share calculation: |  |  |  |  |
| Basic |  |  |  | 18.7 |
| Diluted |  |  |  | 30.3 |

THE SCOTTS COMPANY
NOTES TO THE UNAUDITED PRO FORMA COMBINED STATEMENT OF OPERATIONS (in millions)
(a) The statement of operations for RPJ has been translated from French francs to U.S. dollars using the average exchange rate for the twelve months ended September 30, 1998.
(b) Reflects increased amortization of goodwill and other intangibles resulting from an allocation of the estimated purchase price of the RPJ business:

Estimated purchase price
Less amounts allocated to tangible
assets and liabilities
Amount allocated to goodwill and other intangibles
Estimated average useful life (in years)

Less amortization included in historical RPJ financial statements
$\$ 216.3$
203.2
35.0
5.8
2.3
\$ 3.5

A valuation of the RPJ business has not been completed as of the date of this filing. Accordingly, the allocation of the anticipated purchase price is based on management's estimates and assumes that the book value of fixed assets reasonably approximates its fair value. The excess of the purchase price over the value of tangible assets generally is assumed to represent goodwill with an estimated useful life of 40 years, however certain other intangible assets (e.g., trademarks, patents, etc.) may be identified in the valuation process which have useful lives of less than 40 years. Accordingly, the excess purchase price over the value of tangible assets is being amortized over an average life of 35 years. The Company expects that the final allocation of the purchase price to be completed by June 30, 1999.
(c) Represents additional interest expense incurred on borrowings under the Company's revolving credit facility to fund the RPJ acquisition. The borrowings bear interest at an average rate of $6.37 \%$.
(d) Represents estimated provision for income taxes on a pro forma basis using the effective tax rate for the Company on a stand-alone basis for fiscal 1998 of 40.3\%.

## THE SCOTTS COMPANY

UNAUDITED PRO FORMA COMBINED BALANCE SHEET AS OF SEPTEMBER 30, 1998
(in millions)

|  |  | Scotts |  | J (a) | Adjustments |  | forma |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |
| Cash | \$ | 10.6 | \$ | 10.1 |  | \$ | 20.7 |
| Accounts receivable |  | 146.6 |  | 16.9 |  |  | 163.5 |
| Inventory |  | 177.7 |  | 29.6 |  |  | 207.3 |
| Other current assets |  | 32.3 |  | 10.1 |  |  | 42.4 |
| Total current assets |  | 367.2 |  | 66.7 |  |  | 433.9 |
| Plant, property and equipment |  | 197.0 |  | 4.4 |  |  | 201.4 |
| Goodwill and other intangibles |  | 435.1 |  | 82.2 | 121.0(b) |  | 638.3 |
| Other assets |  | 35.9 |  | 2.2 |  |  | 38.1 |
| Total assets |  | 1,035.2 |  | 155.5 | 121.0 |  | 311.7 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |
| Current portion of long-term debt |  | 13.3 |  | 2.5 |  |  | 15.8 |
| Accounts payable |  | 77.8 |  | 22.6 |  |  | 100.4 |
| Accrued liabilities |  | 140.8 |  | 12.0 |  |  | 152.8 |
| Total current liabilities |  | 231.9 |  | 37.1 |  |  | 269.0 |
| Long-term debt |  | 359.2 |  |  | 216.3(c) |  | 575.5 |
| Other long-term liabilities |  | 40.2 |  | 23.1 |  |  | 63.3 |
| Total liabilities |  | 631.3 |  | 60.2 | 216.3 |  | 907.8 |
| Preferred stock |  | 177.3 |  |  |  |  | 177.3 |
| Common shares |  | 0.2 |  |  |  |  | 0.2 |
| Capital in excess of par |  | 208.7 |  |  |  |  | 208.7 |
| Retained earnings |  | 76.6 |  |  |  |  | 76.6 |
| Divisional equity |  |  |  | 87.4 | (87.4)(d) |  | 0 |
| Cumulative foreign currency translation adjustment |  | (3.0) |  | 7.9 | (7.9)(d) |  | (3.0) |
| Treasury stock |  | (55.9) |  |  |  |  | (55.9) |
| Total equity |  | 403.9 |  | 95.3 | (95.3) |  | 403.9 |
| Total liabilities and equity |  | \$1,035.2 | \$ | 155.5 | 121.0 |  | 311.7 |

THE SCOTTS COMPANY
NOTES TO THE UNAUDITED PRO FORMA
COMBINED BALANCE SHEET
(in millions)
(a) The balance sheet for RPJ as of September 30, 1998 has been translated from French francs to U.S. dollars. Assets and liabilities were translated using the exchange rate as of September 30, 1998. Equity accounts have been translated using historical exchange rates.
(b) Reflects net adjustment to goodwill and other intangibles as a result of the RPJ acquisition as follows:

Net amount of purchase price allocated to
Goodwill and other intangibles (see note
(b) to the pro forma statement of operations)
$\$ 203.2$
Goodwill and other intangibles included in historical RPJ balance sheet
82.2

Pro forma adjustment
\$121. 0
(c) Reflects additional borrowings under the Company's revolving credit facility to fund the RPJ acquisition.
(d) Reflects elimination of historical equity accounts of RPJ.

Master Contract, dated September 30, 1998, by and between Rhone-Poulenc Agro; The Scotts Company; Scotts Celaflor GmbH \& Co. K.G.; "David" Sechsundfunfzigste Beteiligungs und Verwaltungsgesellschaft GmbH; Rhone-Poulenc Agro Europe GmbH; Scotts France Holdings S.A.R.L.; Scotts France S.A.R.L.; and Scotts Belgium 2 B.V.B.A.

Consent of Independent Accountants
Press Release issued October 7, 1998

PAGE NO

Incorporated herein by reference to the Registrant's Current Report on Form 8-K filed on October 22, 1998 (File No. 1-11593) [Exhibit 2]

Incorporated herein by reference to the Registrant's Current Report on Form 8-K filed on October 22, 1998 (File No. 1-11593) [Exhibit 99]

We consent to the incorporation by reference in the Registration Statements of The Scotts Company on Form S-8 (File Nos. 33-47073, 33-60056, 333-00021, 333-06061, and 333-27561) of our report dated September 11, 1998 on our audit of the combined financial statements of Rhone-Poulenc Jardin as of December 31, 1997 and for the year then ended, which report is incorporated by reference in this Current Report on Form 8-K.

Lyon, France December 21, 1998

